

## 2024 SPORT LEADERSHIP SPORTIF

REGINA, SASKATCHEWAN

SPONSORSHIP OPPORTUNITIES

**NOVEMBER 14-15, 2024** 



### **ABOUT THE COACHING ASSOCIATION** OF CANADA (CAC)



Unites stakeholders and partners in its commitment to raising the skills and stature of coaches.



Empowers coaches with knowledge and skills, promotes ethics, fosters positive attitudes, builds competence, and increases the credibility and recognition of coaches.



Connects 13 Provincial/ Territorial Coaching Representatives, 65+ National Sport Organizations, and 500+ Provincial Sport Organizations, as the largest multi-sport organization in Canada.



Creates, delivers, and promotes quality coach education to 750,000+ coaches across the country.







### CAC METRICS AT A GLANCE



3.8
MILLION ANNUAL
PAGE VIEWS
coach.ca website



280,000+ MONTHLY SUBSCRIBERS Inside Coaching e-newsletter



2.3 MILLION+
ACCOUNTS
The Locker coaching
database



45,500 MONTHLY PAGE VIEWS coach.ca home page



21,000+ FOLLOWERS @coach.ca



13,100+ FOLLOWERS @CAC\_ACE







### PETRO-CANADA SPORTLEADERSHIP **SPORTIF CONFERENCE**



Petro-Canada Sport Leadership sportif is Canada's largest conference for coaches, researchers, sport executives, and administrators. The event offers two days of learning, professional development, and networking with the top minds and leaders of the sport, business, and education communities in Canada.



#### ATTENDEES INCLUDE KEY INFLUENCERS IN:

Travel decisions for national teams, office staff. community teams

Insurance

provisions

for athletes,

coaches, and

parents

equipment and gear (jerseys,

Tools used by coaches in community clubs and teams across Canada

Coach research, education,

and

development

































Association canadienne des entraîneurs

**SPORT LEADERSHIP** 

**SPORTIF** 











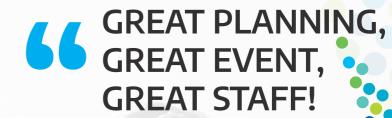






### WHAT CAN YOU EXPECT?

Based on SLS23 registrations and post-event survey responses.





Over
200

sport-affiliated organizations represented



100% of sponsors feel that the conference delegates are their target market



100%
of sponsors rated the service received from CAC staff as excellent



425 registered attendees



100% of sponsors said

of sponsors said they met all or some of their goals



100% of sponsors think their return on investment is good or very good



100%

of sponsors would recommend the conference to a colleague



91% of delegates were

of delegates were satisfied or very satisfied with their event experience





## SPONSORSHIP CATEGORIES



#### GOAL:

To be recognized as a supporter of learning and skill development within the sport industry.

#### RELEVANT SPONSORSHIP OPPORTUNITIES:

- Community Coaches Day
- Plenary sessions
- Breakout sessions



#### **NETWORKING**

#### GOAL:

To create a memorable opportunity for members of the sport industry to interact with your brand and each other.

#### RELEVANT SPONSORSHIP OPPORTUNITIES:

- Welcome Event
- Coaches Lounge
- Mental Wellness Room
- Post-Gala Social
- Conference Dining Sponsor
- Energy Break Sponsor



#### GOAL:

To demonstrate the value offering of your company to stakeholders and potential new clients in the sport industry.

#### RELEVANT SPONSORSHIP OPPORTUNITIES:

- Trade show booth
- Sponsor raffle prize



#### GOAL:

To increase recognition and knowledge of your brand within the sport industry.

#### RELEVANT SPONSORSHIP OPPORTUNITIES:

- Conference Wifi
- Prizing and Trophy
- Delegate gift
- Ad space









### THOUGHT LEADERSHIP

Your brand builds the platforms for knowledge and skills to be shared collectively.

>>

COMMUNITY COACHES DAY

\$8,000 (one available)

SOLD

Community Coaches Day will be held on Saturday, November 16, right after the conference.

As the presenting sponsor of Community Coaches Day, you have the opportunity to engage with local coaches and be recognized for your support of coach development and training. We will work with you to integrate your brand in memorable and impactful ways.

SPONSOR BENEFIT	INCLUDED IN THIS PACKAGE
Logo on SLS landing page	✓
Logo onsite and in event portal	✓
Inclusion in event schedule	<b>✓</b>
Email inclusion	<b>✓</b>
Pop-up message in event portal	<b>✓</b>
Option to provide gift in swag bag email	<b>✓</b>
Speaking opportunity or promo video	<b>✓</b>
Event / session host mention	<b>✓</b>
CAC social post	2
Trade show booth	
Digital sponsor profile page	<b>✓</b>
Option for prize giveaway	<b>✓</b>
Inclusion in post-event survey	<b>✓</b>









### THOUGHT LEADERSHIP

Your brand builds the platforms for knowledge and skills to be shared collectively.

>>>

PLENARY SESSION



\$5,000 (three available)

Showcase your brand to delegates when they are ready to learn! These sessions highlight the conference with engaging, relevant, and meaningful speakers.

Sponsorship of a plenary session is an excellent way to make a collective impression on all delegates, as there will be no other sessions running concurrently.

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Event / session host mention	<b>✓</b>
CAC social post	1
Trade show booth	
Digital sponsor profile page	<b>/</b>
Option for prize giveaway	<b>/</b>
Inclusion in post-event survey	<b>/</b>









### THOUGHT LEADERSHIP

Your brand builds the platforms for knowledge and skills to be shared collectively.

>>>

ROUND OF BREAKOUT SESSIONS



\$3,500 (four available)

As the title sponsor of one set of concurrent breakout sessions (three), your brand will be recognized for your support for professional development and education within the sport community. You will have the opportunity to be showcased on signage and to provide speaking remarks or a promo video.

Sponsorship of six breakout sessions is available for \$6,000.

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Digital sponsor profile page	<b>✓</b>
Option for prize giveaway	<b>✓</b>
Inclusion in post-event survey	<b>✓</b>









You create opportunities for the sport community to interact with your brand and connect with each other.

WELCOME EVENT



\$7,500 (one available)

Be a part of welcoming all delegates to the conference! We will work with you to create an exciting atmosphere so you can make a fun and lasting impression on our delegates. This is a perfect moment for your brand to be a part of an experiential event that ties into your positioning and marketing strategies.

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Inclusion in post-event survey	<b>/</b>









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>>>

COACHES LOUNGE

#### \$7,500 (one available)

Conveniently located in the trade show area, this comfortable and furnished space is available throughout the conference as a resource for delegates to hold meetings and network between sessions. Your branding will be positioned in the most high traffic area of the conference.

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>>

MENTAL WELLNESS ROOM

#### \$6,500 (one available)

This peaceful and relaxing space is available to delegates throughout the conference when they want to take a break in a quiet space or recharge with mindfulness activities. We can customize the room and activities to showcase your brand and your contribution to creating a positive delegate experience.

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POST-GALA SOCIAL

#### \$6,000 (one available)

Be the reason the fun continues after the Petro-Canada Sport Leadership Awards Gala! This event has become an eagerly anticipated tradition of the conference and your brand can take the celebration to the next level. We will work with you to create a memorable atmosphere that features your branding in creative ways.

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CONFERENCE DINING SPONSOR



\$3,000 (one available)

The buffet stations at breakfasts and lunches are an effective way to have a brand presence throughout the conference. Your logo will be visible at the stations during each of the meal breaks, and your brand also has the opportunity to provide a relevant promotional item to be displayed and taken home by delegates.

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ENERGY BREAK SPONSOR



\$1,500 (three available)

Your brand can refuel delegates during social and networking breaks! Your logo will be displayed at each refreshment station, the most popular destination for delegates during breaks between sessions. You can also distribute samples of your product to delegates, if applicable.

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### LEAD GENERATION

You want to demonstrate the value offering of your company to stakeholders and potential new clients in the sport industry.

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TRADE SHOW BOOTH (25 AVAILABLE)



\$2,500 (for-profit organization)

This is the place to showcase your brand and interact directly with delegates. The schedule is planned strategically to increase foot traffic through the trade show area. With the purchase of an in-person booth, you will also have a sponsor profile page to engage with delegates in the event portal and app.

Tabletops are available to NCCP delivery partners (\$500) and not-for-profit organizations (\$750).

#### Sport for Life

#### A movement to improve

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### LEAD GENERATION

You want to demonstrate the value offering of your company to stakeholders and potential new clients in the sport industry.

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SPONSOR RAFFLE PRIZE

#### \$750 (four available)

Delegates will be given the opportunity to enter the Sponsor Raffle for a chance to win great prizes from our event partners! As part of the entry process, delegates will provide their email address and consent to receive communications from sponsors who contributed a prize to the Sponsor Raffle so you can follow-up directly with engaged delegates.

Note: this option cannot be purchased individually, it must be added to another sponsorship package.

### Sport for Life

#### A movement to improve

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Inclusion in post-event survey	









### BRAND AWARENESS

Your brand wants to be recognizable and top-of-mind for delegates before, during, and after the conference.

conference wifi

SOLD

\$3,000 (one available)

Why not position your brand so delegates go looking for it? Your logo will be displayed online, in emails, and everywhere the Wifi information is displayed onsite. You will also have the opportunity to select a password that is relevant to your brand.

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# **BRAND AWARENESS**

Your brand wants to be recognizable and top-of-mind for delegates before, during, and after the conference.

>>> PRIZING AND TROPHY



\$2,500 (one available)

As the provider of all prizing and trophies for our annual Petro-Canada Sport Leadership Awards Gala, you can showcase the value and quality of your brand to all attendees.

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**SPORTIF** 



### BRAND AWARENESS À LA CARTE

Any of the À La Carte options can be purchased individually or added to another sponsorship package.

>>>

VIRTUAL
DELEGATE GIFT

#### \$500

Prior to the start of the conference, all delegates will receive a "virtual swag bag" email that will include e-gift certificates, contests, and discount codes offered by event partners. This is an opportunity to introduce your product offering to members of the sport community in Canada, encourage them to try your services, and give them updates about new products available!







### BRAND AWARENESS À LA CARTE

Any of the À La Carte options can be purchased individually or added to another sponsorship package.

BOX AD ON SLS LANDING PAGE ON COACH.CA

\$1,000 (one available)

As the only ad on the SLS landing page, your brand will stand out to anyone who visits the page to learn more about the conference.

BANNER AD IN EVENT PORTAL

\$750 (four available)

These banner ad placements are integrated into key pages of the event portal and conference app. Your ad can link to your sponsor profile page, your sponsored session, or directly to your website!

BOX AD IN "KNOW BEFORE YOU GO" EMAIL

\$500 (four available)

Keep your brand topof-mind before the conference begins! Your ad will be showcased in a "Know Before You Go" email sent to delegates prior to the start of the event. BOX AD IN THE SLS POST-EVENT EMAIL

\$500 (two available)

Even when the event has finished, you have the opportunity to show off your brand to delegates! Your ad will be included in the email sent to all delegates the Monday after the event.











## SPORT LEADERSHIP SPORTIF

NOVEMBER 14-15 NOVEMBRE 2024

We look forward to learning more about your marketing and community engagement goals and discussing the ways we can leverage the Petro-Canada Sport Leadership sportif conference to help you achieve them.

EVELYN ANDERSON Associate Director, Marketing and Corporate Partnerships eanderson@coach.ca

